

**QCommission**

Pay People Properly

# Construction Solar

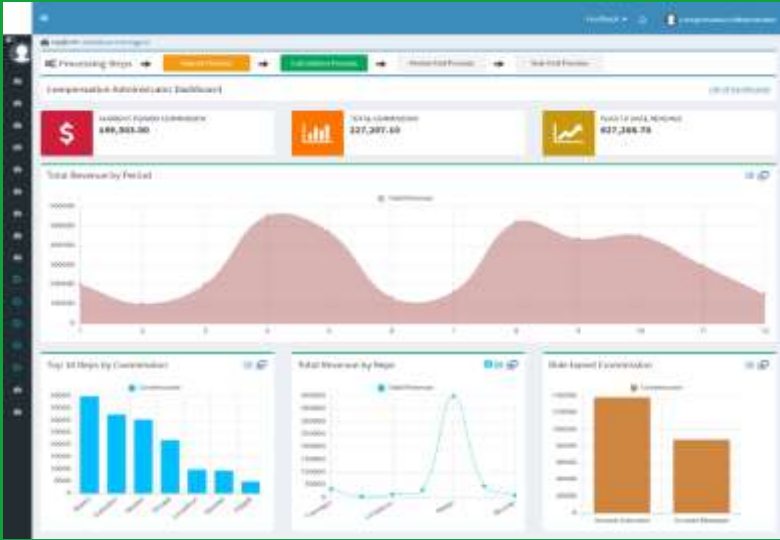
[www.qcommission.com](http://www.qcommission.com)

QCommission enables you to quickly calculate commission, draw and bonuses, verify results and distribute this information to your account executives, recruiters, consultants and managers. Present the commission information in such a way that your staff clearly understands what they are being paid and why they are being paid at a very detailed level. Excel and manual calculations can introduce a lot of errors into your calculations and cause your staff to lose trust in you. QCommission can help avoid that by calculating all commissions systematically and reliably.

## Calculate Accurately with Flexible Rules

QCommission provides a lot of flexibility to set up commission plans that are unique to your company and your payees.

- Pay commission by various types of services such as legal, audit, etc.
- Calculate commissions-based sales revenue or profit.
- Pay commissions at time of invoicing, at time of payment or when job is complete.
- Pay commissions on one-time payments or on multiple payments for a payment plan.
- Pay different commission rates for different services
- Pay different commission rates by payments plan
- Pay different commission rates for sales reps
- Split commission rates between sales reps
- Pay commissions based on revenue or quantity such as KWH
- Pay commissions as percentage, flat amount, tier rates
- Calculate incentives weekly, bi-weekly, monthly and other Chargeback commissions for cancelled contracts.
- Pay overrides to managers and principals
- Deduct service fees prior to calculating commissions
- Pay referral commissions
- Handle negative payouts.
- Pay draws or guaranteed payouts.



## Import/ Export

QCommission is designed to integrate with Salesforce.com, Sage Peachtree, Sage Intacct, MS Dynamics GP, MS Dynamics Axapta, QuickBooks, SugarCRM, Xero, NetSuite and many others. QCommission can also accept Excel, fixed file and delimited format files. QCommission can also process some PDF format files. QCommission can also operate stand-alone.

- Import data from accounting system including Invoices, Expenses, Payees, Customers and Products.
- Import from Excel, PDF and fixed or text-delimited files
- Restrict Transaction import using a date range.
- Export Commissions payouts for accounts payable and payroll
- Export data to Excel, and fixed or text-delimited file formats.
- Eliminate shipping, tax charges from calculations

## Reporting

QCommission stores all data entered and all payout calculations.

- Produce detailed commission statements by payee.
- Reproduce commission statements for prior periods.
- Report on split credits and uncredited transactions
- Analyze historical transaction and payment information
- Email commission statements to payees.
- View commission statements through the web.

**Construction Solar, Inc. - Sales Commission Statement**

Page 1 of 1 | 11/13/2016 - 1/13/2016

Effective Date: 11/13/2016 | Period: 11/13/2016 - 1/13/2016 | Product ID: 403108 | Release: 0.00

Payee Name: 1 Esaa Rep | Gross Payable Amt: 3108 | Dem Adj Adjustment: 3108

Territory ID: 1 USA | Commission: 1.00 | Cap Adjustment: 0.00

Company: 1 US3 | Fixed Year: 2016 | Minimum Pay Adjustment: 0.00

Adjustment To Payee: 3108 | Other Adjustment: 0.00

Recovery From Payee: 3108 | Net Payable Amt: 402.00

Ter	Date	Type	Comp	Customer	Product ID	Sales Amount	Credit Amount	Commission Rate	Final Amount
<b>Commission</b>									
<b>Invoice ID - Effective Commission</b>									
ES01-1	11-13-2016	Invoice	Effective Date	Gregory Counts	Misc	300.00	300.00	30.00	100.00
ES02-1	11-14-2016	Invoice	Effective Date	Edithan Oron	Misc	1,000.00	1,000.00	10.00	300.00
<b>Total</b>						1,300.00	1,300.00		402.00

**Year to Date Commission Payout**

Payee ID	Period	Payee Name	Payee Job Category	Credit Amt	Calc Payable Amt	Company
2016	1	Conroy Williams	Closer	4.18	1,240.00 USD	1,244.18 USD
	2	Conroy Williams	Closer	44.90	14,914.82	
2016	1	Esaa Rep	Esaa Rep	1,500.00	400.00 USD	400.00
	2	Frederik Davenport	Frederik Davenport	14.00	800.00 USD	
2016	1	Robert Rayk	Closer Manager	2.85	1,140.00 USD	4,200.00
	2	Robert Rayk	Closer Manager	7.65	3,060.00 USD	
<b>Total</b>				<b>1,550.00</b>	<b>15,374.82</b>	

