

The background features a large, abstract geometric shape on the left side, composed of various shades of green triangles and polygons. The rest of the background is white.

**QCommission**

Pay People Properly

[www.qcommission.com](http://www.qcommission.com)

### Overview

The calculation of commissions is a very complex problem, yet most of companies use highly manual processes to do the work. With more industry standards such as Sarbanes-Oxley Act, HIPPA, PCI etc., the extensive usage of an automated sales commission system has become an essential part of the today's business. With the QCommission application, we can eliminate the complex problem of calculating sales commissions. For sales people, nothing is more important than earning a commission for their sales performance. Sales people work hard to close their sales and expect to get their sales commissions accurately and on a timely basis. A sales commission solution that can accurately establish and calculate commissions and can seamlessly provide the sales commission statements for viewing by sales people can be a great advantage to firms. In addition to reducing commission errors, reducing time taken to administer and increasing sales people productivity, the solution can increase SugarCRM adoptions.

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They expect the calculations to be accurate based upon the agreed upon compensation plans. They need transparent and detailed statements that explain the basis of every calculation. Most sales people would agree that they do not get a clear and correct commission statement. Compensation plans are by their nature complex. The data needed to calculate the plans is not always available from a single source, the plans change on a regular basis and there are exceptions to the exceptions. Sales people get their sales commissions typically weeks after the period is over. Frequently the crediting and calculations are incorrect. As a result, the commission statements are not clear and obvious. They have no idea how they are getting paid, or waste time trying to figure out what they should get paid. Companies and sales people must deal with compensation litigations for paying less or paying over the expected results. CellarStone provides QXchange, a sophisticated integration tool to map QuickBooks® data to QCommission.

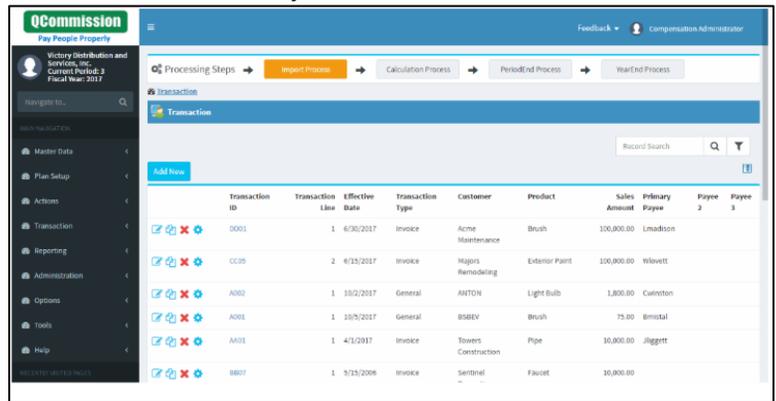
QCommission is a powerful, flexible sales commission software tool. It calculates sales people's compensation accurately and quickly. QCommission is integrated with Xero but can also be operated stand- alone.

Magento is a server-client application, which, like Microsoft SharePoint, is primarily an IIS-based web application which also supports extensive web services interfaces. Clients access Magento either by using a Browser or by a thick client plug-in to Microsoft Outlook.

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Magento can be defined as source data and the various objects can be accessed. Field level data from the objects can be extracted and mapped to destination objects and fields in different data formats. Data from multiple objects can be extracted. Multiple profiles can be set up to extract data from various objects. Source data can also be filtered using various expressions. Prior to executing extract, the source data can be viewed to make sure the right records are getting selected.



The screenshot shows the QCommission web application interface. The top navigation bar includes 'Processing Steps' with sub-steps: 'Report Process', 'Calculation Process', 'PeriodEnd Process', and 'YearEnd Process'. The main content area displays a table of transactions with columns: Transaction ID, Transaction Line, Effective Date, Transaction Type, Customer, Product, Sales Amount, Primary Payee, and Payee. The table contains several rows of transaction data.

Transaction ID	Transaction Line	Effective Date	Transaction Type	Customer	Product	Sales Amount	Primary Payee	Payee
0001	1	6/30/2017	Invoice	Acme Maintenance	Brush	100,000.00	Lmudson	
0008	2	6/30/2017	Invoice	Majors Remodeling	Exterior Paint	100,000.00	Wisnett	
A002	1	10/2/2017	General	ANTON	Light Bulb	1,800.00	Cainston	
A003	1	10/5/2017	General	BBBY	Brush	75.00	Bmistal	
A003	1	4/1/2017	Invoice	Towers Construction	Pipe	10,000.00	Jiggett	
8807	1	5/15/2008	Invoice	Sentinel	Faucet	10,000.00		

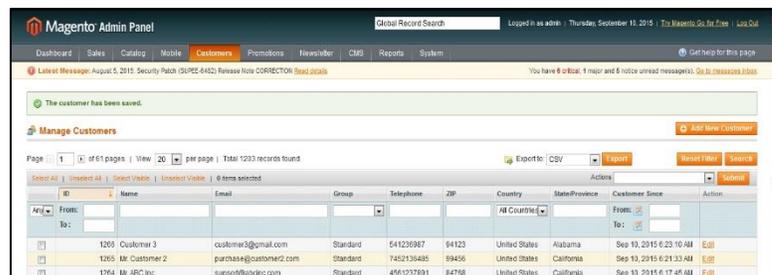
## Technology

Magento, supplies Web services, a pool of API calls for building applications and integrating with Magento objects. This set of APIs allows you to create and retrieve data from Magento accounts. The API ensures that

- The third-party software complies with security access to the data
- Provides strong error recovery and data logging to make sure data is protected
- Provides standardization across various upgrades of Magento.

## Magento Data

The Magneto API exposes all the data objects available in the Magento data file. Some of the various objects available are listed here and there are more objects accessible. Currently there are 17 objects available for access. Data formats including notes can be accessed using QXchange.



The screenshot shows the Magento Admin Panel 'Manage Customers' page. It features a table with columns: ID, Name, Email, Group, Telephone, ZIP, Country, State/Province, Customer Since, and Action. The table lists three customer records.

ID	Name	Email	Group	Telephone	ZIP	Country	State/Province	Customer Since	Action
1200	Customer 3	customer3@gmail.com	Standard	541230987	94123	United States	Alabama	Sep 13, 2015 6:23:10 AM	Edit
1205	Mr. Customer 2	purchase@customer2.com	Standard	742215485	99406	United States	California	Sep 13, 2015 6:21:33 AM	Edit
1264	Mr. ABC Inc	support@abcinc.com	Standard	4591237891	94798	United States	California	Sep 13, 2015 6:17:45 AM	Edit

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## **Source Data**

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## **Conclusion**

QCommission does a tremendous job, understanding the intricacies of the Magento data structure as well as the complications inherent in the data integration process. With this ability and its ease of use, it allows users to make more effective use of their Magento Data. be viewed to make sure the right records are getting selected.