



QCommission

Pay People Properly

www.qcommission.com

Overview

Sales commission programs are possibly the most variable programs conducted by a firm. These programs tend to vary significantly from industry to industry, and many times within companies in an industry. Sales commission programs tend to be different by employees even within a single firm. Because of the highly variable nature of commission calculations, solutions attempting to solve the problem must be highly sophisticated. At the same time, they should not burden the user with additional complexity in their operations. One key area of complexity is allowing data interchange between the customer's existing accounting systems and the commissions system. A commission system that can understand the structure of the accounting system data and seamlessly bring in the appropriate data necessary for calculating commissions can be a huge benefit in reducing the inherent complexity in that process.

QCommission is a powerful, flexible sales commission software tool. It calculates sales people's compensation accurately, quickly and professionally. QCommission is integrated with QuickBooks® but can also be operated stand- alone.

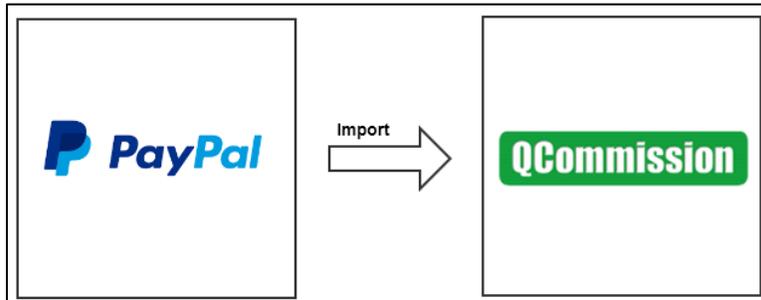
PayPal is an American company operating a worldwide online payments system that supports online money transfers. PayPal is one of the world's largest Internet payment companies. PayPal is a digital wallet i.e. Pay any way you want. Link your credit cards to your PayPal Digital wallet, and when you want to pay, simply log in with your username and password and pick which one you want to use. PayPal is the safer way to pay because we keep your financial information private, Since PayPal accounts connect directly to a bank account, buyers can pay for online purchases even if they do not own a credit card. Using PayPal may increase financial security for buyers since the seller does not receive bank account or credit card numbers, only the PayPal account number. 24/7 transaction monitoring, fraud prevention and Seller Protection help keep your business PCI compliant. The system is well known for its safety and has already become a standard solution among e-commerce platforms. Send invoices and receive payments easily in 200+ countries and in 25+ currencies, PayPal is one of the safest and reliable one in the market.

Technology

PayPal supplies the REST API (Application Programming Interface) to allow third party products to work with PayPal. The API also ensures that the third-party product is properly authenticated prior to getting access to the PayPal data. QXchange is strictly following the PayPal API standards to communicate with PayPal to pull/push the data. PayPal API supports the OAuth 2.0 protocol. It has documented the steps for accessing the PayPal API. QXchange is following the guidelines of PayPal API and pull/push the data. Every user must authenticate and authorize QXchange to access their PayPal account. Both Sandbox and Productions accounts can be accessed through QXchange.

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Importing Data

Commissions are primarily calculated on Revenue. Revenues are mostly based on Invoices that are paid. The various attributes of sales vouchers can be used in the calculation of commissions. In many situations, sales reps are directly associated with sales vouchers. This can be used in properly crediting the sales vouchers to the sales rep prior to calculating commissions. Other data attributes useful in commission calculations include Quantity, Amount, Customer, Product, etc.

A key requirement is the ability to only import transactions for the commission period that is being currently processed. The QCommission system automatically understands the date range being processed and only brings in the transactions necessary for proper calculations. In addition to transactional data, QCommission can import bank account, billing plan and billing agreement from PayPal account.

Conclusion

QCommission does a tremendous job, understanding the intricacies of the PAYPAL as well as the complications inherent in the data integration process. With this ability it integrates the two systems in such a manner that the complexity to the customer is reduced to a minimal level.